

Message Text

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ORIGIN ARA-20

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DRAFTED BY ARA/CEN/N:SHLIPPE:SLS

APPROVED BY ARA/CEN:DLAZAR

ARA/ECP:ECOHEN

COMMERCE:RSTERN (PHONE)

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R 051605Z MAR 74

FM SECSTATE WASHDC

TO AMEMBASSY MANAGUA

UNCLAS STATE 043509

E.O. 11652: N/A

TAGS: BEXP, NU

SUBJECT: NICARAGUA COMMERCIAL ACTION PROGRAM (CAP)

REF: MANAGUA 426 AND 580

1. WASHINGTON ACTION STAFF FOR NICARAGUA CAP MET MARCH 1 AND WISHES TO COMMEND YOU ON EXEMPLARY MANNER IN WHICH POST HAS ORGANIZED TO IMPLEMENT CAP, ESPECIALLY INCLUSION OF USIS AND USAID RESOURCES, AND EFFORTS BEING MADE TO REACH CAP OBJECTIVES.

2. WE LOOK FORWARD TO RECEIVING BRIEF DESK STUDY OF AUTOMOBILE, TRUCK AND BUS TRADE OPPORTUNITIES IF INFORMATION OBTAINED WARRANTS ITS SUBMISSION. BECAUSE OF CONDITIONS OBTAINING IN MANAGUA DUE TO DISLOCATIONS CAUSED BY EARTHQUAKE WE UNDERSTAND IT MORE DIFFICULT FOR EMBOFFS TO CONTACT SOURCES IN PERSON OR BY PHONE, AND APPRECIATE EFFORTS MADE TO MEET DEADLINES. WE ARE ESPECIALLY PLEASED THAT YOU HAVE COMPLETED TRADE LISTS OF AUTOMOBILE, TRUCK AND BUS DISTRIBUTORS, PUBLIC TRANSPORTATION COMPANIES (OBJECTIVE ONE, ACTION TWO) AND FOOD PROCESSING INDUSTRY (OBJECTIVE TWO, ACTION ONE).

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WE LOOK FORWARD TO RECEIVING INDUSTRY PROFILE (OBJECTIVE

TWO, ACTION THREE).

3. INASMUCH AS INDUSTRY PARTICIPANTS IN FOOD PROCESSING

EXHIBITIONS (OBJECTIVE TWO, ACTION TWO) HAVE NOT YET BEEN COMPLETELY RECRUITED, COMMERCE IS NOT YET ABLE TO SUPPLY DESCRIPTIVE BROCHURES YOU REQUESTED. WE WILL FORWARD THEM AT THE EARLIEST POSSIBLE MOMENT.

4. COPIES OF THE ECONOMIC TRENDS REPORT WILL BE POUCHED TO YOU SHORTLY. UNANTICIPATED PROBLEMS WITH THE PRINTING HAVE CAUSED THIS DELAY IN GETTING THEM TO YOU AND THUS DELAYED COMPLETION OF OBJECTIVE FIVE, ACTION TWO.

5. WE CONCUR IN YOUR PROPOSED NEW WORDING FOR OBJECTIVE FIVE, ACTION THREE.

6. WE APPRECIATE YOUR SUGGESTION THAT SERIOUS CONSIDERATION SHOULD BE GIVEN TO SOME TYPE OF COORDINATED CA PROMOTION IN FY 75 SHOULD ANALYSIS OF DESK STUDIES OF HOSPITAL EQUIPMENT SUBMITTED BY ALL FIVE CA EMBASSIES SHOW THAT SUBSTANTIAL OPPORTUNITIES EXIST. COMMERCE WILL GIVE SERIOUS CONSIDERATION AND STUDY TO THIS SUGGESTION.

7. HAS POST BEEN ABLE TO BUDGET FUNDS FOR INSTALLATION OF BOOKSHELVES IN COMMERCIAL LIBRARY AS CALLED FOR IN CAP?

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